



Business Development Manager / Inside Sales

Are you ready for a company that allows you to do your best work in a rewarding, fun and flexible work environment?

New Paradigm is seeking talented individuals to join our sales team. We are an award-winning Promotional Products Distributor known for building custom branded merchandise solutions. Our sales team approaches every challenge with creativity to ensure we deliver impactful and measurable results for our clients.

What you'll be doing:

- Establish and grow new business relationships within existing client organizations
- Identify & research client needs, develop promotional merchandise solutions, prepare and conduct presentations
- Actively manage prospect and client relationships to provide value and promote sales conversion
- Local travel with occasional out-of-area and overnight may be expected

What you'll need:

- Minimum five years of sales, account management or merchandising experience with High School diploma or equivalent is required
- Prior experience in sales with a promotional product distributor is preferred

What you'll receive among many other perks:

- Base Salary
- Uncapped Commission
- Benefits - HSA Medical Plan (PPO), Dental, Vision, and more
- 401(k) Retirement Plan with Employer Match
- Paid Holidays plus Summer Fridays and Half Days
- Generous Paid Time Off Program
- Volunteer Community Service Paid Time Off

Be part of a award-winning team and grow with us!