

Independent Sales Representative

About New Paradigm

New Paradigm was voted by our employees as a Best & Brightest Company to work for in 2016, 2017 and 2019. We have been recognized with numerous client and industry awards and are among the top 2% of promotional product distributors in the US.

We create branded merchandise solutions for our clients including corporate apparel and gifts, awards/rewards, giveaways and display properties for conferences, trade shows and events. We support our client's needs with in-house competencies to support their programs, such as graphic design, web development/e-commerce, marketing communications and fulfillment & kitting.

Job Description

Grow your business with a winning organization! We are looking for focused, ambitious, results-driven sales representatives with an established client base to join our growing organization. Our commissions are among the highest in the industry and we provide great sourcing, marketing, operational and capital resources.

If you are looking to increase your share of profit, are being held back from landing large corporate clients due to limited financial backing, robust fulfillment capabilities, lack of inside support or overall service offerings, New Paradigm would like to speak with you. While our corporate headquarters is in Livonia, Michigan, we offer the ability to work 100% remote. Interested candidates can be located anywhere in the US.

Responsibilities:

- Network, prospect, service, and close new business while growing revenues of your existing client base
- Meet and exceed annual sales and gross margin baseline quota

Requirements:

- Must have an existing client base with annual revenue of \$500K+
- Ability to work independently within Microsoft office suite of services

Interested candidates should submit a resume or inquire via email to contact@newparadigmpromo.com